

Administration Center 690 West Exchange Street Crete, IL 60417

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## **Request for Qualifications**

## Contract for Non-Instructional Services

## **Employee Benefits Broker and Consulting Services**

## **ADDENDA 2**

- Q1: Why are these services going out to bid at this time (e.g., desire to improve pricing, due diligence, level of satisfaction with current consultant/broker or level of service provided)?
- A1: The RFQ was developed to perform due diligence at the request of our Insurance Committee.
- Q2: Does the incumbent consultant/broker have particular areas of strength that you would like to maintain or any particular areas of weakness that you would like to see improved or enhanced if you were to change consultants?
- **A2:** The current broker has been able to save our District considerable funds over the course of the past two years. We would like to see more hands-on interaction with and data notification from our consultant/broker.
- Q3: How much is paid to the current consultant on an annual basis in fixed fees and commissions, if any?
- **A3:** We pay our current consultant \$17,500 quarterly for services rendered with no commission payments.
- **Q4:** How are data and analytics provided today? Do you utilize a data warehouse product? Is the information typically provided by your health carriers or consultant/broker?

- A4: Data and analytics are provided from the consultant/broker in presentation or chart format. We do not utilize a data warehouse product. Both the health carrier and consultant/broker provide data.
- **Q5:** What is the current enrollment in the HMO versus PPO plan? Are the medical plans insured or self-insured?
- **A5:** HMO enrollment is 376. PPO enrollment is 187. We are fully insured.
- **Q6:** Does the District have a benefit administration system for online enrollment in place today? If so, what system is utilized?
- **A6:** We do not have an online enrollment system in place. We are currently exploring a solution but will not proceed until the end of the RFQ process. Our HRIS system is Qmaltiv from Skyward. Any solution for online enrollment must have compatibility with Qmaltiv.
- **Q7:** In the short-term, what vendor services are the School District interested in bidding?
- A7: The RFQ is for employee benefits, which include health, dental, and vision insurance. If a consultant/broker can provide additional services that are beneficial and desired by our staff, we would consider adding those services into our benefit offerings.